

WHAT IS YOUR TIME WORTH?

INSTRUCTIONS

SERVICE PRICE: Enter what you charge for the service.

TIME (MINUTES): How long does it take you to do the service? Write this down in minutes. 1 hour = 60. 1 ½ hours = 90.

YOUR INCOME PER HOUR: Divide your service price by your time in minutes. Then multiply this by 60 to product your income per hour.

The lower numbers will fill in automatically (what you could be making with Eco Soak Off UV Nail Color).

SERVICE	SERVICE PRICE	TIME (MINUTES)	YOUR INCOME PER HOUR
FULL SET	\$50	120	\$25.00
REBALANCE	\$35	90	\$23.33
BACK FILL (PINK & WHITE)	\$40	120	\$20.00
MANICURE (BASIC)	\$15	30	\$30.00
MANICURE (SPA)	\$25	60	\$25.00
PEDICURE (BASIC)	\$25	45	\$33.33
PEDICURE (SPA)	\$40	75	\$32.00

AVERAGE PER HOUR

\$26.95

WHAT YOU COULD BE MAKING WITH ECO SOAK OFF UV NAIL COLOR. ADD \$10 FOR THE SERVICE WHERE APPLICABLE.

SERVICE	SERVICE PRICE	TIME (MINUTES)	YOUR INCOME PER HOUR
FULL SET	\$50	120	\$25.00
REBALANCE	\$35	90	\$23.33
BACK FILL (PINK & WHITE)	\$40	120	\$20.00
MANICURE (BASIC)	\$25 (15 + 10)	30	\$50.00
MANICURE (SPA)	\$35 (25 + 10)	60	\$35.00
PEDICURE (BASIC)	\$35 (25 + 10)	45	\$46.66
PEDICURE (SPA)	\$50 (40 + 10)	75	\$40.00

AVERAGE PER HOUR

\$34.28

NOTES

All of your prep time (pushing back skin, removing cuticle) should be done within your mani or pedi service.

Your Soak Off UV Nail Color application should take the same amount of time as polish (granted this is with practice. At first it will take a bit more time).

By taking out polish (no profit to you at all) and replacing it with Eco Soak Off UV Nail Color you are now making \$10 where you were making nothing.

A 1/8 oz. pot of Eco Soak Off UV Nail Color is US \$4.95. On average you can get as much as 40 sets per pot (that is 2 coats per set)

So the cost per usage is \$0.12. That means you will profit \$9.88 on every client you service.